



We are seeking an experienced Artificial Lift – Sales and Service Technician to become an integral part of our team!

The Gas Lift / Plunger Lift Sales and Service Technician will perform sales and installations along with well analysis and design the artificial lift system to optimize oil and gas well production.

Gas Lift & Plunger Lift Sales and Service Technician – Grande Prairie, Alberta, Canada

Responsibilities:

- Primary function: Sales and technical service of artificial lift products to E&P companies
- Sales territory management and business development experience
- Strategic prospecting, rapport building, and negotiation skills
- Analytical skills including forecast sales volumes, profit margins, and net profit
- Knowledge of safe oil and gas production operations and compliance of OH&S other local regulatory policies and procedures
- Determine and select best product for well optimization
- Install and repair various equipment and components
- Clearly communicate with clients, management, and team members
- Provide weekly performance update including secured and prospective sales
- Must be able to perform simple mathematic calculations, have good mechanical aptitude, and reasonable English writing skills.

Qualifications:

- Previous experience of at least 5 years oil/gas and other related fields
- 3-5 years Gas Lift and/or Plunger Lift analysis and design experience
- Versed in artificial lift methodologies
- Familiarity with engineering blueprints and schematics
- Valid and current Driver's License

Position Details

- Full-Time, Non-Supervisory Role
- Work Schedule: 40 hours and occasional on call
- Competitive Salary, based on experience, along with sales commissions
- Concurrently implement, execute and/or manage multiple projects
- Perform corporate presentations, training and professional development courses
- Ability to work outside in varying weather conditions
- Demonstrated work experience and a proficiency of Microsoft Office: Word, Excel and Power Point; Experience with Nodal Analysis and Gas Lift Design software

Education: High School Diploma/GED, Technical certification, Associates degree or greater

Must be able to pass mandatory pre-employment drug screen, random drug and/or alcohol tests; and subject to driving history and criminal history background check. Benefits include medical, dental, vision, vacation time and an RRSP program.

Please submit resume's to Scott.Gray@flowcosolutions.com